

## Key Benefits of Certification for Service Providers and Vendors

- Provides assurance that supplier / vendor equipment is compliant and performs to standard
- Vendors only have to go through the testing once instead of separately with each service provider
- Substantial savings for both parties involved
- Accelerates speed of service deployments to customers
- Enables Service Providers / carriers to focus important resources on provider specific testing or other needs rather than compliance testing
- Certification accelerates 'approval' process, increases tender opportunities and reduces costs
- Creates strong internal recognition of achievement

## Certification Program Pilot Phase

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- Period during which first group of systems is certified to a new standard test suite
- To initiate a certification program it is important to set up a period during which issues can be resolved
- Typically issues range from administrative to technical implementation and standards interpretation
- Pilot phase can run from 3 to 6 months

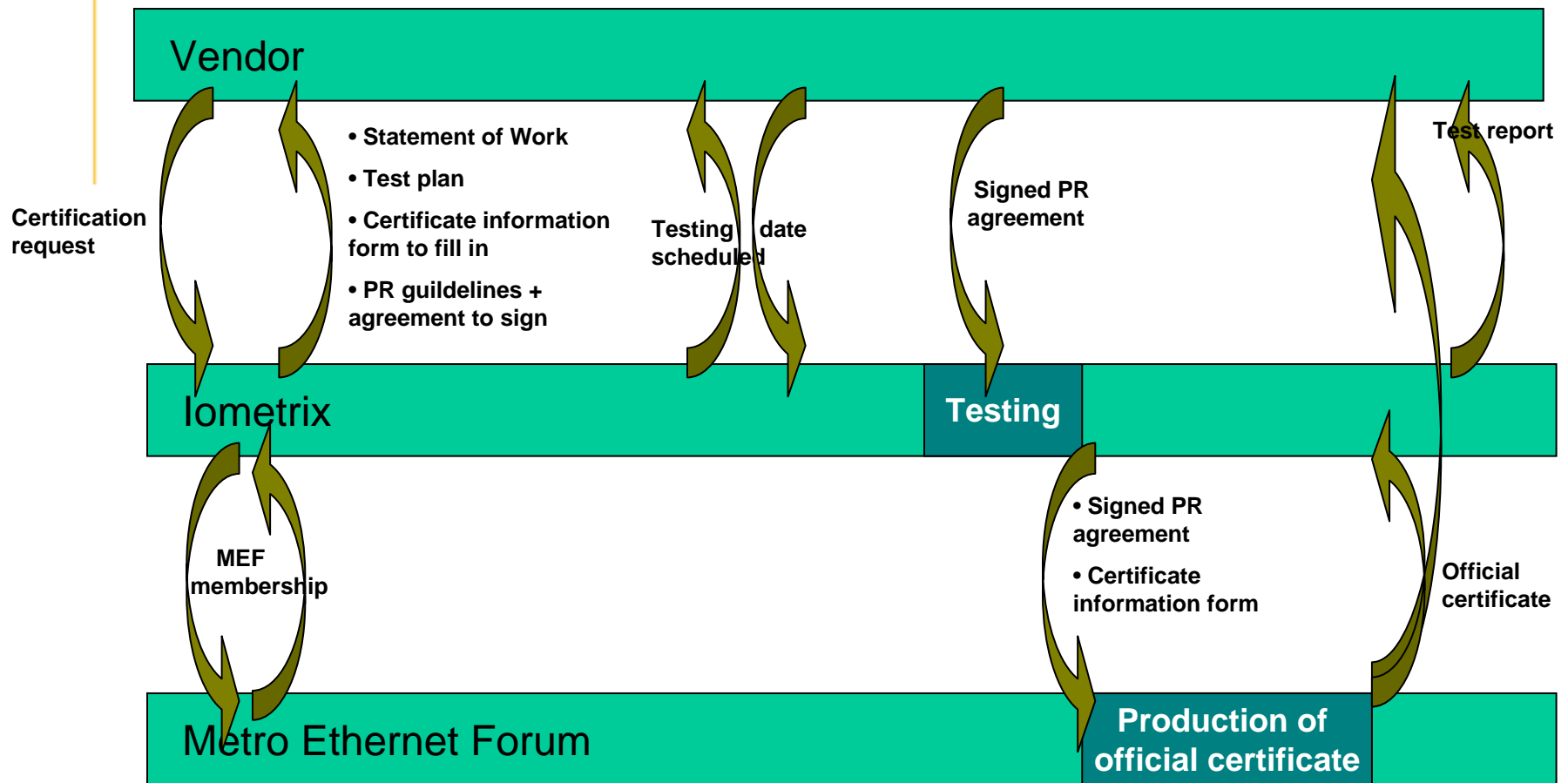
# Certification Program Pilot Phase

Main objective of Pilot Phase is to work through any issues that may arise.

Type of issue that may arise	Appeals
<ul style="list-style-type: none"><li>• administrative</li></ul>	<ul style="list-style-type: none"><li>• settled by trusted partner lab</li></ul>
<ul style="list-style-type: none"><li>• regarding the Test Plan</li></ul>	<ul style="list-style-type: none"><li>• referred to Certification Committee</li></ul>
<ul style="list-style-type: none"><li>• regarding the Test Implementation and Execution</li></ul>	<ul style="list-style-type: none"><li>• referred to Technical Committee Chairmen</li></ul>
<ul style="list-style-type: none"><li>• regarding the interpretation of the relevant Test Specifications</li></ul>	<ul style="list-style-type: none"><li>• referred to Technical Committee Chairmen</li></ul>

→ Certification process plays a **major role in helping to clarify specifications** and build up a common, shared and explicit understanding and interpretation of requirements and specifications.

# Case Study of Successful Certification Program: An Organizational View



## Key Certification Benefits to Voice, Video and Vision

- A certification program enables proven interoperability
- Provides a platform to address complex issues when multiple services are involved
- Brings an ordered structure for migration from legacy systems and networks to Next Generation Networks